

## Zenith/BNSF Meeting with Mayor Wheeler & Staff

March 19, 2019

11:00-11:15 a.m.

1221 SW 4<sup>th</sup> Ave, Suite 340

BNSF

Quanice Spencer  
Yakima Nation

### Participants:

- Mayor Ted Wheeler
- Kristin Dennis, Mayor's Chief of Staff
- Jennifer Arguinzoni, Mayor's Director of External Affairs
- Amy Rathfelder, Mayor's Policy Advisor on Environmental and Sustainability issues.
- Grady Reamer, Zenith Terminals, Vice President, Operations
- Shannon Caldwell, Zenith Terminals, Vice President, Health, Safety, Environment & Regulatory
- Nathan Eggers, Zenith Terminals, Area Manager
- Courtney Wallace, BNSF Railway, Regional Director, Public Affairs (503-927-6491)
- Cary Hutchings, BNSF Railways, Director, Economic Development (via phone)
- Megan Mastal, Insights Strategic Public Relations, Principal
- Chris West, Pac/West, Senior Vice President of Operations

### Agenda

1. Brief Introductions
2. Overview of Zenith Terminal Operations
  - a. Zenith Terminals
  - b. History of Portland Terminal
3. Overview of BNSF Railways Role
4. Addressing Misperceptions
  - a. 2016 Ordinance
  - b. Expansion vs. modernization
  - c. Tar Sands exports
  - d. Employment - 18 employees
5. Questions
6. Next steps

\$80K of  
includes  
benefits

- No change in # of railcars
- Providing railrack for safety of employees
- Installing better containment system
- ~~Milk~~ Manne VCU installed
- Fire system  
Foam tank can be deployed over every rail car
- Fences

Renewables

15% storage capacity  
20% by end of the year  
renewable diesel  
bio diesel

Contract finalized  
Summer 2018  
Canadian company

Software for communication  
providing up to date information

- No tar sands
- Angle

No exports currently  
happening  
customers